

*Leo & Loretta Pagani
16 Valley View Court
San Mateo, CA 94402*

January 6, 2018

Eddy A. Martinez
P.O. Box 882674
San Francisco, CA 94188

To Whom It May Concern:

Recently, I had the opportunity and good fortune to use the services of Mr. Eddy A. Martinez to sell an office/retail space San Mateo. The sale was not very simple, as the office is located on the ground floor of a condominium and townhouse complex, with several limitations dictated by the City as well as the Owners' Association whose interest focuses on maintaining the best living condition for residential units.

Mr. Martinez proved himself to be extremely capable and professional. He was always available to assist me on a moment's notice and truly acted in my best interests and with his very best and honest efforts. He helped me to navigate through a series of false/misleading offers and found a wonderful and reliable buyer in a short period of time.

I whole-heartedly recommend Eddy and will use his services for all of my future real estate needs.

Sincerely,



Leo Pagani

NAPA - CA - 3-11-16

Dear Mr. Eddy,

I hope this letter find you and your family
Well, it has been a while we not hear
each other - I just think of you all time
when you helped me, to sell my home on
3920 Jefferson street Napa CA - you are hard
worker just thinking every time you
came from San Francisco I thank you so
much everything work out good know
Hi know were I aft go - to see you -

Thank you. So much for every

you friend

Salvatore Papa & Rosa

excusing my writing I'm
Met to many mistek

CELIA MANKILLER
SAN FRANCISCO, CALIFORNIA

November 3, 2013

Eddy A. Martinez Real Estate

P. O. Box 882674

San Francisco, CA 94188

Dear Mr. Martinez,

On behalf of my siblings and myself, I would like to take this opportunity to thank you for the truly excellent work you did in expediting the sale of my deceased mother's property on Brazil Street here in San Francisco. Your compassion and concern throughout the listing, showing and ultimate sale of the property was truly appreciated. We realize the difficulty in handling properties involving deceased parties especially when such death is of a recent nature. You honored our privacy during this process and at the same time made it possible for interested parties to see the home when necessary. Your experience and dedication to your business has certainly been shown. Please be assured that we do highly recommend your agency and would certainly avail ourselves of your services again in the future.

While the grief in the loss of our mother goes on, the sale of her treasured home will bring some closure and perhaps let the healing process begin.

Most respectfully, Mrs. Celia Mankiller and family.

Celia Mankiller

October 18, 2010

Eddie A. Martinez
Real Estate Broker
2595 Mission Street #303
San Francisco, CA 94110


Dear Mr. Martinez:

My name is Anita Bonifacio & I am writing this letter to recommend Eddie Martinez to be your Realtor. When you are selling or buying a home, and things are going well, it is important that you have a good realtor. Whether you are buying or selling a home and your experience suddenly turns south, and you find yourself in unexpected waters, it is crucial that you have Eddie Martinez as your agent, a person who you know is looking out for you.

I started the journey of selling my home under difficult circumstances. I didn't really want to sell the home because it was passed down from our parents who were the original owners for over fifty years. Eddy came in and made the transition smooth and he had the patience to listen to all our concerns. Everything was going smoothly, with a few of the normal bumps in the road. Every step of the way, Eddie was there, answering my questions, supplying information, and serving my needs in whatever way I saw fit. Eddie always gave me choices for how to proceed, instead of deciding for me, but also gave me the expertise of his advice of how it is often done, or the consequences of any action. Eddie is great with people and obviously loves his job, helping people buy & sell homes. Eddie was very accommodating to the scheduled open houses times. He works hard, and I never felt that I was a bother or that he was too busy for our family, even when we were exchanging numerous e-mails and phone calls. He was always there to serve me and help me every step of the way. He is upbeat and light hearted, but can be serious and informative when appropriate.

I will continue to refer my friends to Eddie, and will continue doing so as long as I live here in South San Francisco. Eddie has continued to stay in contact with me, forwarding my mail, going far beyond what I ever expected from a realtor. As a first time home seller, this has really helped me when I didn't know what to do! I know that whatever problems or questions I might have about the selling of my home, I can always call Eddie and he will be there for me. I highly recommend Eddie Martinez to you. He is an honest, straightforward, and loyal Realtor, who will truly look out for your best interest and help you get the best deal for your house.

Thanks Eddie, for everything!!

Sincerely, 
Nestor & Anita Bonifacio

Irene and Henry Zbiczak
136 Santa Rosa Avenue
San Francisco, CA 94112

November 14, 2009

Eddy Martinez
2595 Mission Street #303
San Francisco, CA 94110

Dear Eddy,

Thank you very much for taking care of everything for us. You are a life-saver.

It's been a pleasure working with you.

Enclosed is the \$300.00 for the smoke detectors and the trash dumping. Thank you for taking care of the last few issues.

We hope you and your family have a great Thanksgiving. We have much to be thankful to you for helping us.

God bless you.

Sincerely,

A handwritten signature in cursive script that reads "Irene & Hank". The signature is written in black ink and includes a long horizontal flourish extending to the right.

Irene and Hank

ANZ DRAPERY

November 6, 2006

Dear Eddy and Leshe,

I want to thank you again for being patient and doing such a wonderful job for helping me establish a good credit and relationship with Wells Fargo Bank and being a home owner as well as assisting me in repairing my credit, I will pan to do future business with your firm may God bless both of you.

Sincerely,



Gustavo M. Zavala
Sales & Production Manager

703 SILLIMAN ST. • SAN FRANCISCO, CA • 94134
PHONE: 415-334-7339 • FAX: 415-239-2183

August 1, 2005

To Whom It May Concern:

My name is Neal Jaymes and I am real estate investor. I met Eddy A. Martinez about six months ago when he sent me a letter regarding my property which is a 3 units building at 887 Capp Street.

After our first meeting, Eddy gave me the rundown on how much my property was worth and expressed to me his knowledge of the real estate business. Eddy met with me several times and answered all my questions to my satisfaction pertaining to the sale. In view of the fact, that I had tenants that were protected and un-cooperative I decided to have Eddy A. Martinez be the one to handle the sale transaction.

His professionalism, honesty and trust he provided were an asset to having a successful and smooth transaction. He represented my behalf in the transaction 100% and I was open to all his advise. He also provided excellent customer service with my 1031 exchange papers. I was able to establish a business relationship with him and I look forward to future transaction with him.

I am extremely happy that Eddy A. Martinez sold my property and I would recommend him to anyone looking for a real estate broker with expertise and knowledge of the real estate business.

Sincerely,

A handwritten signature in blue ink, appearing to read "Neal C. Jaymes". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Neal C. Jaymes

San Francisco

July 20, 2005

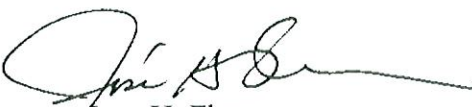
To Whom It May Concern:

This letter is to inform you, that I have known Mr. Eddy A. Martinez for a period of 20 years. I began to do Real Estate business with Mr. Martinez when I was Vice President of Pan American Savings and Loan. I was in charge of the Commercial Multi Family department. Since that time, I have been impressed by the quality of properties and customers that Mr. Martinez represents.

I have referred to Mr. Martinez, many buyers and sellers involved in the Multi Family and Commercial Real Estate business. I am fully confident of his professionalism, ethics and salesmanship.

As of this date I am aware that his clients are fully satisfied with his services.

Sincerely,



Jose H. Flores

Stephen Oliver
32049 McCray Road
Cloverdale, California 95425

March 23, 2005

To Whom It May Concern:

I met Eddy A. Martinez approximately 10 years ago and since then he has been providing his rental services to me when I have any vacant units in the building I own. Recently, I had one vacant unit and once again I used Eddy A. Martinez's rental services.

Eddy A. Martinez provides outstanding, honest and professional services as well as having the knowledge and experience to find the right tenant.

I recommend Eddy A. Martinez to any landlord who wishes to have a piece of mind when renting their vacant unit.

Sincerely,

A handwritten signature in cursive script that reads "Stephen Oliver". The signature is written in black ink and is positioned above the printed name.

Stephen Oliver

Fredy and Elvia Pineda

2691 Bryant Street
San Francisco CA 94110
Phone (415) 401-8990

March 20, 2005

To whom it may concern:

We've known Mr. Eddy Martinez since the summer of 1994, we met him when we were looking for a honest, friendly and hard working Real State Agent, capable of finding our dream house and also able to close the deal. He was the one chosen among a handful of Real State Agents who offered their services to us, since then we have been working successfully together.

I've always considered Mr. Eddy Martinez to be one of the most knowledgeable people in Real Estate, we've shared so many good times working together, and he is always part of the team " that makes it happen", up until now we continue working together.

Eddy Martinez has been a valued Real State Broker and we are grateful for his services, my wife and I will always count on Mr. Martinez for the best assistance in our Real State needs.

I believe that his experience and solid record of achievement make him the ideal candidate for the Real Estate Broker.

Sincerely,



Fredy and Elvia Pineda

155 Paloma Avenue
San Francisco, CA 94127
October 26, 1993

Mr. Graham Bryan
General Manager
Evans Pacific Realtor
1700 California Street
Suite 260
San Francisco, CA 94109

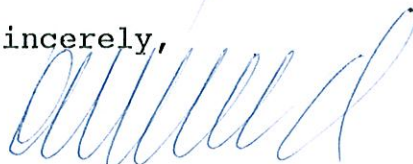
Dear Mr. Bryan:

I just want to tell you how much I enjoy working with Eddy Martinez. We started working together to sell my apartment before the earth quake three years ago. He worked hard to bring me offers, but the final deal didn't go through because of the earth quake. When I put the building back on the market two and a half years later, I could have gone with Coldwell Banker Commercial, because one of their agents sold an 18-unit apartment for me before. But I went back to Eddy instead. Now he continues to work hard to bring me offers. I like his style of easy going and soft selling. I will give him more real estate to sell yet. You are lucky to have him, a hard working, wonderful agent.

Another thing that I want to bring to your attention is that right after the expiration of Eddy's listing with me, I got some real estate agents' letters offering me to change the listing with them. Understandably, most of these letters are from other real estate companies, but one of them is from EVANS PACIFIC, signed by a lady realtor associate. I was so surprised that there is this kind of competition within your company. I can tell you that it is not healthy, and it leaves with the client a bad taste and a bad impression. I thought that you would want to know this.

I have executed my acceptance with minor changes. For my 1031 exchange and tax situation, I may have to delay the closing until 1994. Please work with Eddy on this extension.

Sincerely,



Rowland Hsu
Owner of 901-907 Valencia Street

Sr: Eddy Martinez

Te damos las gracias por habernos ayudado a refinanciar la propiedad de Daly City ca. en el 1991, y gracias a ti pudimos bajar los pagos. Tambien gracias por ayudarnos a comprar otra propiedad en Antioch, ca. que es donde vivimos ahorita. Tambien cuando tenemos alguna duda o preguntas tu siempre estas dispuesto a ayudarnos. Yo definitivamente recomiendo a Eddy Martinez, a todos los que quieran comprar o refinanciar su casa.

Muchisimas gracias por tu amistad, tus atenciones, y tu responsabilidad Como real estate & broker.

Jose G. Lopez:

Joe G Lopez

Rosa A. Lopez:

Rosa A Lopez